



# INDUSTRIAL SOLUTIONS

CALIFORNIA CENTRAL VALLEY



—BLAKE RASMUSSEN  
—KEVIN DAL PORTO  
—TYSON VALLENARI  
—KELLY WARGNIER

Specializing In Industrial Real Estate Services Throughout.

# UNPARALLELED EXPERIENCE



**\$4+ BILLION**

Total Transaction Value



**2,000+ TOTAL**

# of Transactions



**118 MSF**

Sold & Leased



**5,000 ACRES**

Developed / Sold



# DOMINANT MARKET LEADERS

## OVER 70 YEARS OF COMBINED INDUSTRIAL EXPERIENCE IN CALIFORNIA'S CENTRAL VALLEY

Cushman & Wakefield's 650+ logistics and industrial professionals provide local market expertise around globe. From bulk distribution to eCommerce facilities, the automotive sector, food and beverage production locations, land sites, build-to-suits, and redevelopment opportunities, we have the experience to assist with nearly any property type or acquisition challenge.

Cushman & Wakefield invests the time to understand clients' short- and long-term business goals, collaborating with in-house teams to develop and execute on highly customized industrial real estate solutions. Through this approach—implemented consistently across the globe—we help clients maximize cost saving opportunities and improve business success.

WE PROVIDE OUR CLIENTS WITH  
**CUSTOM SOLUTIONS** TO MEET  
THEIR NEEDS



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# COMPREHENSIVE PLATFORM

## OCCUPIER

The team offers a wide spectrum of Tenant Advisory services supporting local, regional and major multi-market occupiers. With local expertise backed by national resources, our professionals help identify and quantify requirements, leverage our unmatched insight into market trends and engage our deep network to deliver seamless solutions for your business.

Our process is as follow:



## AGENCY

The team also provides comprehensive advisory and transaction services for industrial landlords, including sale/lease of existing facilities, sale/leaseback transactions, valuations, acquisitions, dispositions and consulting services. With industry-leading research and marketing capabilities, our team provides the highest level of value to our clients by providing in-depth market data, strategic insight and maximum reach to targeted investors and tenants.

**ADVISORY &  
TRANSACTION SERVICES**

**VALUATION**

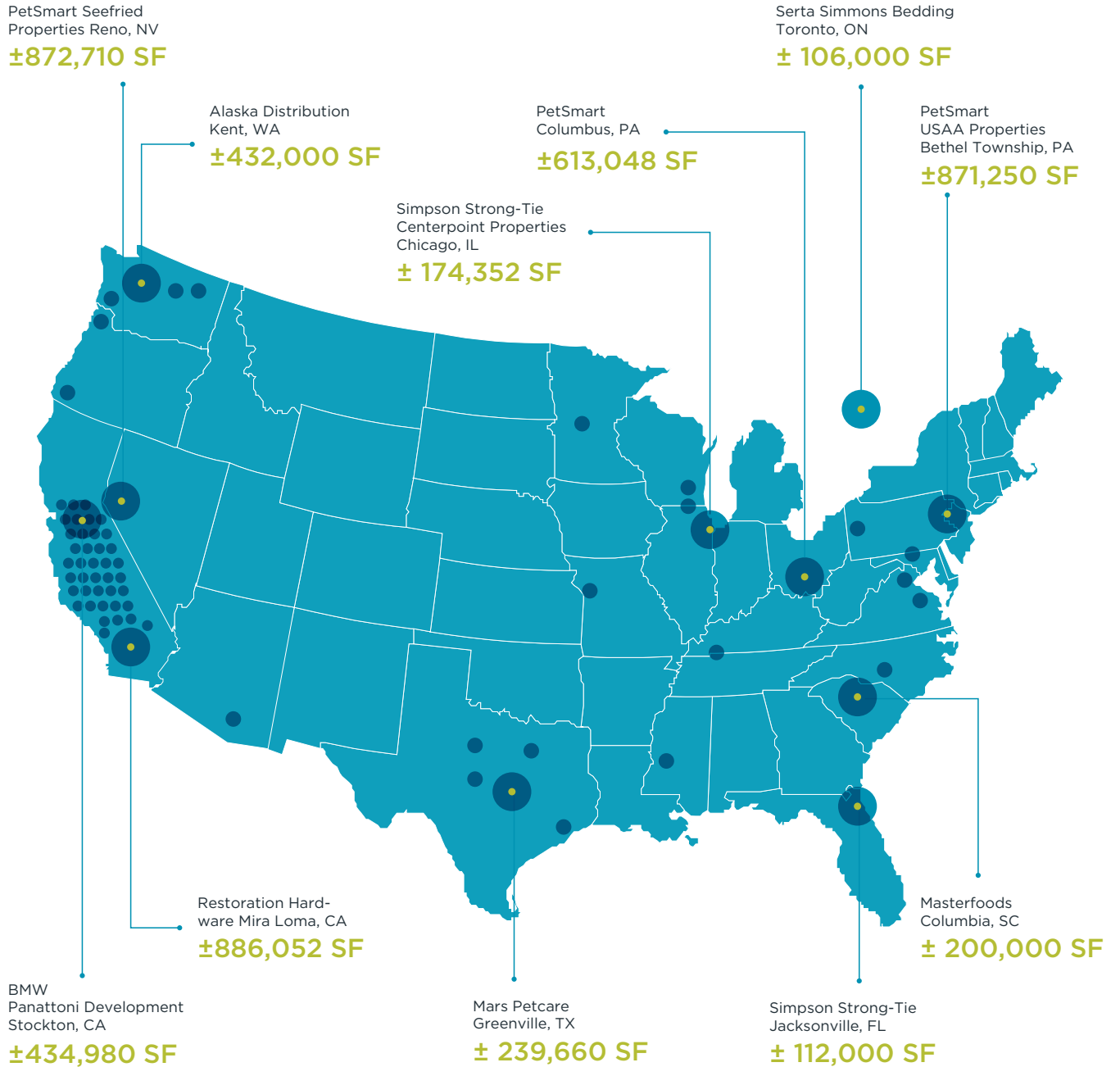
**FINANCIAL  
MODELING**

**ENTITLEMENT/  
DESIGN/  
CONSTRUCTION**

**PROPERTY  
MANAGEMENT**

# NETWORK & RELATIONSHIPS

## LOCAL, REGIONAL AND NATIONAL TENANTS AND INVESTORS





# FEATURED TRANSACTIONS



## LEASE

PROPERTY	RBA	CITY	STATE	CLIENT
Oaks Logistics Center	±1,002,702	Livermore	CA	Bentall Kennedy / Trammel Crow
11640 Harrell Street	±886,052	Mira Loma	CA	Restoration Hardware
Tahoe Reno Industrial Center	±872,710	Reno	NV	PetSmart / USAA / Seefried Properties
North Crossroads Commerce Center	±723,310	Lathrop	CA	Kraft Heinz / Jones Development / Reynolds & Brown
Newcastle Road	±388,000	Stockton	CA	FoxHead / Prologis

## SALE

PROPERTY	RBA	CITY	STATE	CLIENT
Central Valley Portfolio	±1,277,567	Lodi	CA	Exeter Property Group / Abu Dhabi Investment Group
Crossroads Commerce Center	±857,695	Lathrop	CA	Equity Industrial Partners
Gibraltar Court	±765,000	Stockton	CA	IDI Gazeley / Highridge Provender
1550 N Chrisman Road	±750,000	Tracy	CA	Transpacific Development Company
960 S Guild Avenue	±724,800	Lodi	CA	Westcore Properties / Exeter Property Group

# FEATURED TRANSACTIONS



## BUILD-TO-SUIT

PROPERTY	RBA	CITY	STATE	CLIENT
Berks Park	±871,250	Bethel Township	PA	PetSmart / USAA / Seefried Properties
2701 Keystone Pacific Parkway	±820,000	Patterson	CA	W.W. Grainger / McShane Development
4650 Newcastle Road	±750,000	Stockton	NV	Fresh & Easy (Tesco) / Opus West
1260 Phoenix Drive	±608,400	Manteca	CA	Ford Motor Company / Catellus Development
931 Runway Drive	±434,980	Stockton	CA	BMW North America / Panattoni Development

## LAND PURCHASE

PROPERTY	ACRES	CITY	STATE	CLIENT
International Park of Commerce	±1,265	Tracy	CA	Pritzker Family / Prologis
Spreckels Park	±250	Manteca	CA	AKF, LLC / Catellus Development
Keystone West Business Park	±122.16	Patterson	CA	Keystone Corporation / McShane Corporation
International Park of Commerce	±119.4	Tracy	CA	FedEx
Turlock Regional Industrial Park	±89.88	Turlock	CA	Blue Diamond Growers



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